



Navigating Grants

Matthew Godinez
Kansas Department of Commerce

Matt Godinez

Director of Performance &
Programming

- ADMINISTER FEDERAL & STATE FUNDS DIRECTED TOWARDS THE KANSAS DEPARTMENT OF COMMERCE FOR STATEWIDE PROGRAMS
- APPLY FOR AND ADMINISTER AMERICAN RESCUE PLAN ACT (ARPA) FUNDING THROUGH THE U.S. ECONOMIC DEVELOPMENT ADMINISTRATION (EDA)
- PROVIDE TECHNICAL ASSISTANCE, SUPPORT, AND GUIDANCE FOR LOCAL, COUNTY, AND REGIONAL APPLICATIONS FOR ARPA & FEDERAL FUNDING

Navigating Grants

➤ Where to Find Grants

Federal Grants

State Grants

Private Foundations

➤ Choosing the Right Grant for your Organization

What's Your Need?

What's Your Lane?

What's Your Deadline?

➤ How to Write the Right Way

Know Your Audience

Documentation Preparedness

Getting it Done – The Writing

Federal Grants

The screenshot displays the Grants.gov website interface. At the top, there's a navigation bar with links for HELP, REGISTER, and LOGIN. Below this is a search bar with a dropdown menu set to 'Grant Opportunities' and a 'GO' button. A secondary navigation bar contains links for HOME, LEARN GRANTS, SEARCH GRANTS (highlighted), APPLICANTS, GRANTORS, SYSTEM-TO-SYSTEM, FORMS, CONNECT, and SUPPORT. The main heading is 'SEARCH GRANTS'. On the left, there are filters for 'BASIC SEARCH CRITERIA' (Keyword(s), Opportunity Number, CFDA) and 'OPPORTUNITY STATUS' (Forecasted, Posted, Closed, Archived). Below these are 'FUNDING INSTRUMENT TYPE' options. The right side shows search controls like 'SORT BY' (Posted Date (Descending)), 'DATE RANGE' (All Available), and a 'Save Search' button. The results section shows '1 - 25 OF 2587 MATCHING RESULTS' with a table of grants.

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
PDS-DUSH-STI40022CA0003	American Spaces National Tech Accelerator	DOS-TJK	Posted	06/21/2022	08/05/2022
SMK800-22-PAS006	FY2022 U.S. Embassy Skopje Speaker Program	DOS-MKD	Posted	06/21/2022	08/22/2022
PAS-22-196	Advancing Research on Alzheimer's Disease (AD) and AD-Related Dementias (ADRD) (R43/R44 Clinical Trial Optional)	HHS-NIH11	Posted	06/21/2022	09/05/2025
PAS-22-197	Advancing Research on Alzheimer's Disease (AD) and AD-Related Dementias (ADRD) (R41/R42 Clinical Trial Optional)	HHS-NIH11	Posted	06/21/2022	09/05/2025
72026322RFA00005	USAID Egyptian Pioneers	USAID-EGY	Posted	06/20/2022	08/08/2022
W9126G-22-2-SOI-3641	Lower Keys Marsh Rabbit Monitoring & Wildlife Habitat Management	DOD-COE-FW	Posted	06/20/2022	07/20/2022
W911KB-22-2-0009	Administrative Record Support, U.S. Army Corps of Engineers, Alaska District, JBER, Alaska	DOD-COE-AK	Posted	06/20/2022	07/21/2022

National Endowment for the Arts/Humanities
USDA Rural Development
US Economic Development Administration

State Grants

The screenshot shows the Kansas Department of Commerce website. At the top is the Kansas Department of Commerce logo and a navigation menu with links: Businesses, International, Communities, Workforce, Programs & Services, Tourism, Rural Prosperity, Broadband, and Publications. Below the menu is a section titled "The Latest News from Commerce" with a "SEE ALL NEWS" button. Three news articles are displayed in a grid:

- GOVERNOR LAURA KELLY PROMOTES RURAL ECONOMIC DEVELOPMENT**
GOVERNOR KELLY BREAKS GROUND ON SOYBEAN PROCESSING FACILITY, TOURS SMALL BUSINESS AND CELEBRATES THE GRAND OPENING OF OFFICE OF RURAL PROSPERITY FACILITY.
Governor Laura Kelly Promotes Rural Economic Development with Stops in
Have questions? Chat now!
- NOMINATIONS NOW OPEN! MINORITY AND WOMEN ENTERPRISE DEVELOPMENT AWARDS 2022**
Nominations Open for Minority and Women Enterprise Development Awards
JUNE 20, 2022
- STATE OF KANSAS VIRTUAL JOB FAIR**
THE STATE OF KANSAS IS HOSTING A VIRTUAL JOB FAIR FOR OPEN POSITIONS ACROSS STATE GOVERNMENT. LEARN MORE AND REGISTER
Governor Laura Kelly Encourages Kansans to Explore State Agency Career Opportunities Through Virtual Job Fair

Community Service Tax Credits
Kansas Creative Arts Industries Commission

Private Foundations

Top Giving Foundations: ks

Foundations have far-ranging interests. With some research, you'll find one that's a "fit" for your work.

[learn more: foundation funding](#)

They're prescreened: they have a staff, issue RFPs, or otherwise indicate interest in receiving grant proposals. Some foundations are omitted, even though they award large grants, because they don't accept unsolicited grant proposals. We list up to forty foundations for each state.

FOUNDATION NAME	TOTAL ANNUAL GIVING
Sunderland Foundation	\$30,856,000
Dane G. Hansen Foundation	\$18,747,854
Greater Salina Community Foundation	\$14,259,993
The Sprint Foundation	\$13,494,078
Kansas Health Foundation	\$12,927,232
Harry J. Lloyd Charitable Trust	\$8,961,224
American Academy of Family Physicians Foundation	\$5,119,998
Capitol Federal Foundation	\$5,015,533
Hutchinson Community Foundation	\$4,497,370
Wichita Community Foundation	\$4,496,775
REACH Healthcare Foundation	\$4,417,013
Topeka Community Foundation	\$4,303,536
Douglas County Community Foundation	\$3,094,816
Central Charities Foundation, Inc.	\$2,642,422



Kansas.GrantWatch™

Time to apply

[Home](#) [About](#) [GrantNews](#) [Media](#) [Testimonials](#) [Resources](#) [Pricing & Plans](#) [List a Grant](#)

Grants by Type ▾

Continue Fundraising

While waiting for your grant award, raise money with a digital fundraiser on YouHelp.com and continue searching and applying for grants with GrantWatch. Turn on your subscription's auto-renew status to avoid missing new funding opportunities.

☐ ☐ ☐ ☐ ☒ ☐

☒ Nonprofit ☒ Business ☒ Individuals

[Get Started](#)



KANSAS
COMMERCE

Choosing the Right Grant for your Organization

What is your need?

Capital Projects



Program Funding



Operating Costs



Choosing the Right Grant for your Organization

What is your lane?



Choosing the Right Grant for your Organization

What is your deadline?

Work backwards to determine your timeframe

CHECKING ELIGIBILITY

APPROVAL TO APPLY

GATHERING DOCS

WRITING

APPROVAL TO SUBMIT

2022 CALENDAR

JANUARY						
Su	M	Tu	W	Th	F	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

FEBRUARY						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					

MARCH						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

APRIL						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

MAY						
Su	M	Tu	W	Th	F	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

JUNE						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

JULY						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

AUGUST						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

SEPTEMBER						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

OCTOBER						
Su	M	Tu	W	Th	F	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

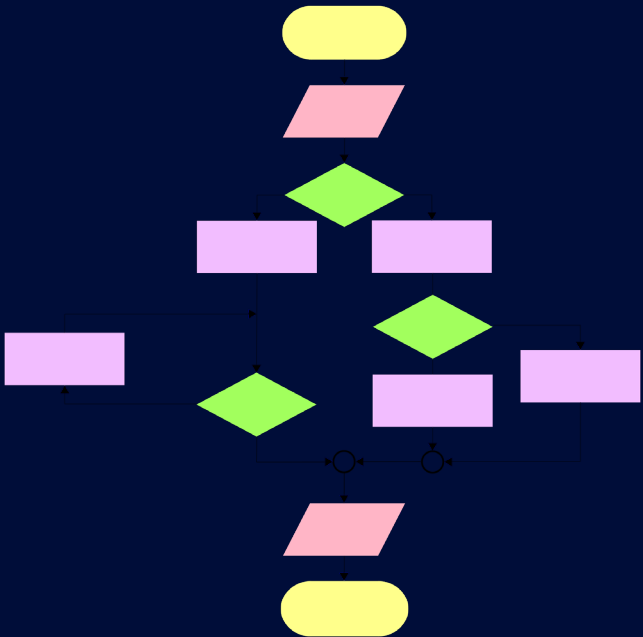
NOVEMBER						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

DECEMBER						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

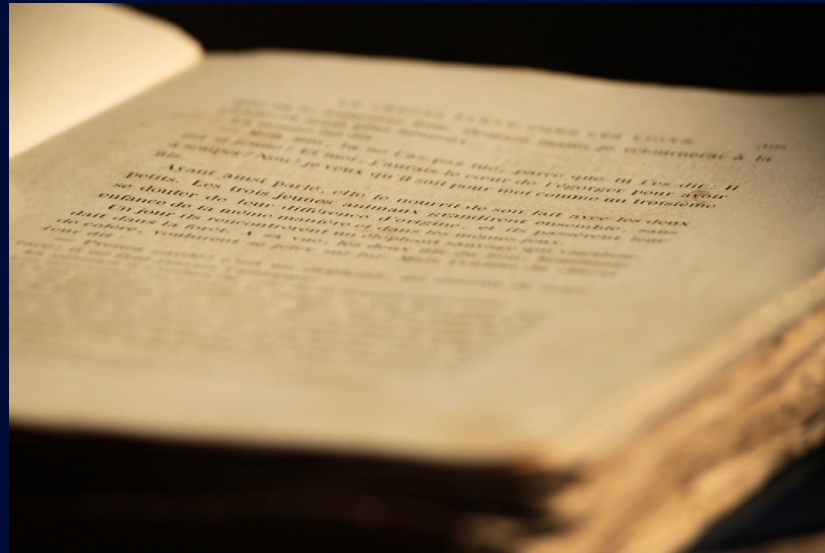
How to Write the Right Way

Know Your Audience: Who is reading your application?

Technical Review



Story Telling

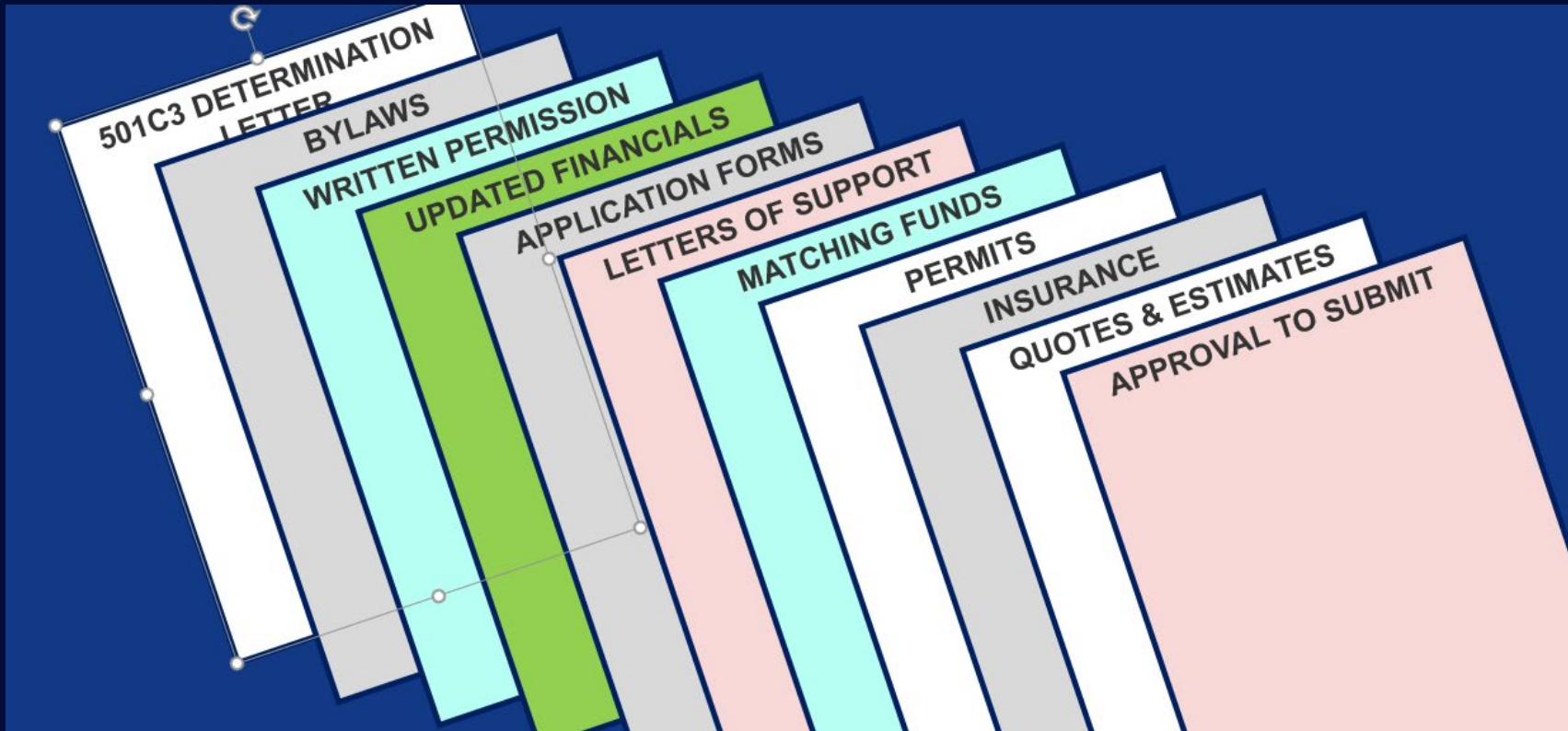


Novice Readers



How to Write the Right Way

Documentation Preparedness



How to Write the Right Way

Getting it Done

- Writing the Narrative
- Tell Your Story!
- Explain how the need fits the request

Writing the Narrative

- Scope of Work
- Historical Context
- Integrate your Needs with the Grantor
- Plan a Timeline for Execution

A blue-tinted photograph of a park scene. In the foreground, there are several large, leafy plants in pots. In the background, a fountain with multiple water jets is visible, surrounded by trees and a paved walkway. The overall atmosphere is serene and natural.

Let's Talk

www.kansascommerce.gov

KANSAS

COMMERCE



Matt Godinez

Director of Performance &
Programming

Matt.Godinez@ks.gov

785.230.8670

Renee Zwahl

Agency Grant Writer

Renee.Zwahl@ks.gov

785.250.6793